

Is the SBIR/STTR program a potential source of funding for my company?

This checklist was developed by the Florida High Tech Corridor and partners, with funding from the Small Business Administration's SBIR Catalyst prize. The checklist is a quick assessment tool for entrepreneur support organizations and research-driven companies in Florida to determine if the Small Business Innovative Research (SBIR) or Small Business Technology Transfer (STTR) grant program is a promising source of funding for the company. These are the basic requirements, and firms are encouraged to read the specific agency solicitation they are responding to for a full understanding of additional requirements and policies. [Online tutorials](#) and free online [training events](#) to assist in proposal preparation are provided by the SBA and partners at [SBIR.gov](#).

- My firm is a **for-profit** entity, or I have plans to form a for-profit entity in the near future.
- My firm meets Small Business Administration (SBA) ownership requirements.
 - 500 or fewer employees including affiliates and subsidiaries
 - At least 51% owned and operated by US citizens or permanent residents
 - Located in the United States
- My firm has R&D personnel, capabilities, equipment and access to facilities needed to credibly carry out at least 67% (SBIR) or 40% (STTR) of the Phase I scope of work or is able to secure access and hire if the funds are awarded.
 - Ability to negotiate subcontracts / consulting agreements if needed to execute the scope of work
- My firm has a relationship with an eligible Principal Investigator with research credibility in our area of development.
 - PI must be employed at least 51% with the company **at the time of award**
- My firm has the capacity to complete [required registrations](#), assemble the application and is able to wait up to 6 months for a decision on a funding proposal.
- My firm has a great research idea with feasibility issues to research and alignment with a federal agency topic.
- My firm has a reasonable short term work plan and some preliminary data that indicates feasibility will be realized in a Phase I project.

OPTIONAL:

- My firm meets [disadvantaged criteria](#) as defined by the SBA

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